



Construction Company 208 East State Street, P.O. Box 920  
Mason City, Iowa 50402-0920  
641-423-5674 641-423-9244 fax  
www.henkelconstruction.com

September 6, 2011

Associated Builders and Contractors of Iowa  
475 SE Alices Road, Suite A  
Waukee, IA 50263

SUBJECT: Restoration and Rehabilitation of the Historic Park Inn Hotel and City National Bank  
Mason City, IA

Dear Award Committee:

For the past 18 months, I have had the privilege of working with Proctor Mechanical at the Historic Park Inn Hotel in Mason City, Iowa. Henkel Construction was the Construction Manager for the project.

The structure is the last remaining hotel in the world designed by Frank Lloyd Wright which opened in 1910. The building went through several extensive remodels and fell into disrepair years ago. All of the contractors bidding on the project understood it was going to be a unique, challenging project. The plumbing and mechanical systems worked out fine on paper but making it work in a 101 year old building with many surprises was a challenge not for every mechanical contractor. The mechanical scope on the project was especially unique as we were told by the engineer that it hadn't been used much in the United States.

From the day Proctor Mechanical was awarded the project, they hit the ground running with submittals and immediate questions along with specific training on the Daikin equipment. As the project progressed and many unexpected structural issues were found, it would have been easy for other mechanical contractors to pack up and go to other projects until the issues were resolved. Proctor and their superintendent Todd White never considered it and always kept moving forward. That dedication to the success of their systems has not ended even today as they systems are being put to use.

I remember talking with Henkel on-site superintendent Wolf Meier and I asked him, "How many projects have we done where the mechanical contractor is the one driving the schedule?" With over 50 years of experience between us, this was our first. Looking back on it, Wolf and I agree that we never had a worry that the mechanical system not functioning properly because Proctor's crew never gave up finding solutions. On a job of this magnitude, that was a huge weight off our shoulders. We were very fortunate to have them on our team and I look forward to my next opportunity to work with the Proctor team.

Sincerely,

HENKEL CONSTRUCTION COMPANY

By

  
Cheryl Hubbard, Project Manager

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